



GSA Federal Acquisition Training Symposium

April 25 – 26, 2017
Huntsville, AL

Learn > Discuss > Connect

Interact

What is the Acquisition Gateway?

Andrea Azarcon Heller
Director of Stakeholder Management Division
FAS, GSA

April 25-26, 2017

Agenda

- Category Management
 - The business challenge
 - Acquisition lifecycle and personas

- The solution: Acquisition Gateway
 - A walk through the data and tools
 - A growing successful community
 - Accessing the Gateway



What do you see here?

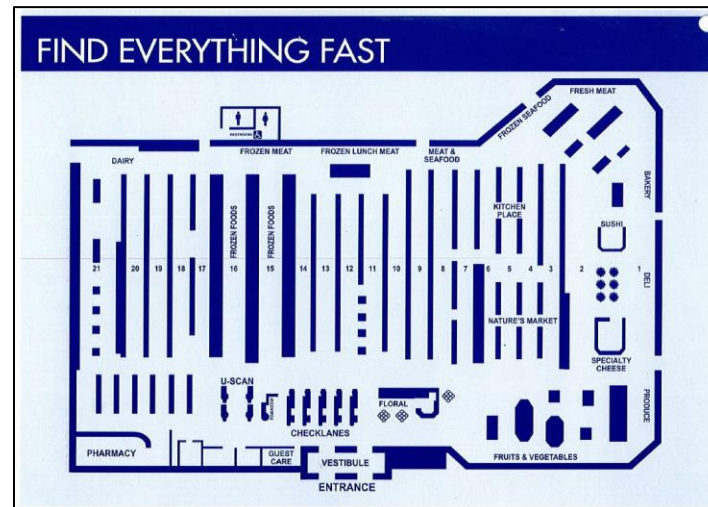
Hint: you can't say "Category Management"

What is Category Management?

*“...a retailing and purchasing concept in which the range of products purchased by a business organization or sold by a retailer is **broken down into discrete groups of similar or related products**; these groups are known as product categories.”*



“It is a systematic, disciplined approach to managing a product category as a strategic business unit.”



Category Management Overview

Category Management Approach

Category management is a purchasing approach that the Federal Government is applying to buy smarter and more like a single enterprise.

It involves:

- Identifying core categories of products and services, and managing them accordingly
- Cultivating and maximizing expertise to inform and enhance a customer's buying experience
- Developing purchasing strategies so that customers find the best value for the items they need

Category management enables us to eliminate redundancies, increase efficiency, and deliver more value and savings from the government's acquisition programs.



The business challenge and market: *a primer of facts and numbers for Federal acquisitions*

- Very complex, limited **spend under management**
- Over **3,300** different possible contract vehicles to choose from
- Complex regulations and process = **F.A.R.** (Federal Acquisition Regulations)
- Over **270 billion** in common goods spend is on the table!



Michelle

Contracting Officer



Christian

IT Purchasing Officer



Marie

Program Manager



Ellen

COR in Program Office

Acquisition Professionals

Buying Office

- **41k** Contract Officers/Specialists + **114k** Program Managers/Analysts
- Difficult to make smart buying decisions for maximum savings
- Lack of data and tools for federal acquisitions professionals
- Challenging to see beyond your agency...

Acquisition Gateway Overview

The Acquisition Gateway is the **acquisition professional's online resource center** that aims to improve and sustain Federal agency performance by empowering agency executives, managers, and employees with access to acquisition information, data, and tools.

The Gateway envisions driving smarter acquisition by simplifying, accelerating, and improving how the Federal government selects and buys products and services.

The Gateway enables good category management that supports the Federal acquisition community through every step of the acquisition lifecycle.



The output of good category management is found on the Acquisition Gateway

Acquisition Gateway - hallways.cap.gsa.gov

Acquisition Gateway

Hi, Andrew Breychak | About Us | Help | Sign Out

THE ACQUISITION GATEWAY

A workspace for acquisition professionals and federal buyers to connect with resources, tools and each other to improve acquisition government-wide.

Welcome Video | Take a Tour | New Features

Conduct Market Research

- Solutions Finder**
Find contracts, purchase agreements, vehicles and shared services available to your agency
- Prices Paid Portal**
Prices agencies have paid for goods and services
- CALC Tool**
Awarded labor rates

Manage Your Acquisition Package

- Project Center**
 - Collect and manage documents
 - Track milestones and tasks
 - Create a team and collaborate
- Document Library**
SOW's, source selection plans, award letters, acquisition plans and more
- eBuy Open**
Examples of Requests for Quotes / Proposals

Join the Community

- Community Discussions**
 - Read the latest acquisition news and expert advice
 - Contribute your questions and experiences
- Connections Finder**
Connect with SMEs and other acquisition professionals

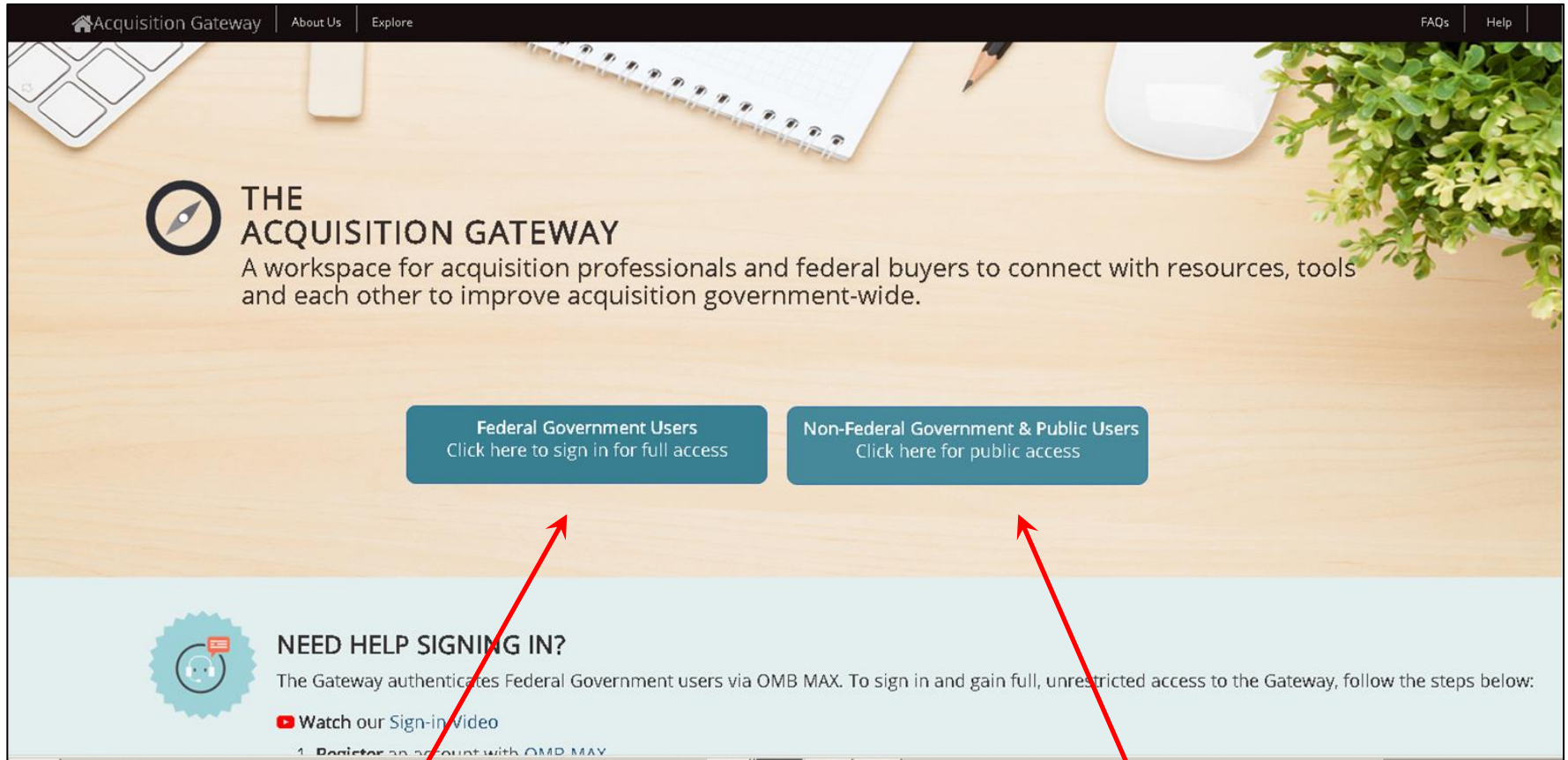
↑
**Solutions Finder,
Prices Paid Portal,
CALC Tool**

↑
**Project Center,
Document Library,
eBuy Open**

↑
**Community
Discussion,
Connections Finder**

Acquisition Gateway Demonstration

Access the Acquisition Gateway = 2 choices



**Federal Government employees
with PIV/CAC cards
and a PIV card reader**

**Non-PIV card holders, contractors,
and the General Public**

Access the Acquisition Gateway = 2 choices

Federal Government employees
with PIV/CAC cards
and a PIV card reader.

You will need your PIV card and
an OMB Max account

1 Go to
<https://hallways.cap.gsa.gov>

2 Click the **Federal
Employees Sign-in** button

3 Enter your PIN when
prompted

No restrictions:
- Full access to all tools and data

Non-PIV card holders, contractors,
and the General Public

No PIV card needed...
open to everyone!

1 Go to
<https://hallways.cap.gsa.gov>

2 Click the **Non-Federal
Employees and Public Sign-
in** button

Key restrictions:

- 1) No eBay Open
- 2) No Prices Paid Portal
- 3) No Community
- 4) Very limited access to all content
(solutions, articles, tools, templates)

Acquisition Gateway - hallways.cap.gsa.gov

↓
**Green Procurement
Compilation**

↓
TechFAR Hub

↓
**Forecast of Contracting
Opportunities**

ADDITIONAL RESOURCES



Green Procurement Compilation

GPC is a comprehensive green purchasing resource designed for federal contracting personnel and program managers. It consolidates and organizes information from federal environmental programs in one place, saving you from visiting multiple websites.



TechFAR Hub

The TechFAR Hub provides resources to apply industry best practices to the world of digital service acquisition across the federal government.



Forecast of Contract Opportunities

Offers forecasted contracting data by agency, contract award status, location, NAICs and Contract Value to assist Small Businesses in locating prospective business opportunities.

BROWSE THE LATEST ACTIVITY



ENTITLEMENT COUNSELING SERVICES

Thursday, February 23, 2017

How entitlement counseling is used in the Federal Government workspace



Travel Best-In-Class (BIC)

Thursday, February 23, 2017

Travel Best-In-Class (BIC)



Green Procurement Compilation

Thursday, February 23, 2017



Guidance

Wednesday, February 22, 2017

Guidance

FIND RESOURCES BY ACQUISITION PHASE

Planning

Requirements

Solicitation

Award

Administration

↑
**Activity Feed
Training and Events
Feed**

↑
**Search by acquisition
phase**

A walk through the data and tools...



Conduct Market Research:
**Solutions Finder, Prices Paid Portal, and
CALC Tool (Contract Awarded Labor Category)**

Manage your Acquisition Package:
Project Center, Document Library, eBay Open



Join the Community:
Community Discussions, Community Finder

Discover Guidance by Category
The ten hallways



Additional Resources:
**Green Procurement Compilation, TechFAR HUB, and
Forecast of Contracting**

A case study: Janet C Officer

What's in it for me (WIIFM)?

- A place to organize and save your acquisition
- A place for market research, pricing information, and requirements development
- A place to connect with other acquisition professionals



Profile:

- Contract Supervisor, NASA
- Usually works on Professional Services
- Cares a lot about doing it right

Challenge:

- Current contract expires in 2016 for training agency wide
- Needs a new contract for the same requirement by the end of the fiscal year (Sept. 30, 2016)
- Unsatisfied with the performance of Company XYZ and the overall acquisition vehicle
- Wants to try something new for the 2016 re-compete

Manage your Acquisition Package: Project Center

Project Health
N/A: No value was provided.

Estimated Award
6/21/17 [116 days]

%
0

Owner(s)
Andrew Breychak

Description: In the Project Center, you can add a variety of content from across the Gateway to your project. This includes listings and saved searches from the Solutions Finder and SOW Library, as well as uploaded documents.
Notes: Explore My Tasks and My Events to see how you can use the Project Center to manage your acquisition.

Milestones Acquisition Details Content Team

Add Milestone

1

Not Provided

Initial Package Received

Not Assigned

2

Not Provided

Complete Procurement Package

3

Not Provided

Acquisition Plan

<< Back to My Projects

Sample Project

Project Health
N/A: No value was provided.

Estimated Award
6/21/17 [116 days]

%
0

Description: In the Project Center, you can add a variety of content from across the Gateway to your project. This includes listings and saved searches from the Solutions Finder and SOW Library, as well as uploaded documents.
Notes: Explore My Tasks and My Events to see how you can use the Project Center to manage your acquisition.

Milestones Acquisition Details Content Team

Identifiers

Requisition #/ Purchase Request #

Solicitation #

System-assigned PIIN

Contract Information

Procurement Vehicle

Current / Related Contracts

Current Contract End Date

Tools

Category Management

<< Back to My Projects

Sample Project

Project Health
N/A: No value was provided.

Description: In the Project Center, you can add a variety of content from across the Gateway to your project. This includes listings and saved searches from the Solutions Finder and SOW Library, as well as uploaded documents.

Milestones

Add Content

OASIS Search

Solution

Document Library

Community Topic

This is a saved search from the Solutions Finder

Email as a Service

This is a saved Cloud search from SOW Library

Sample PDF

Sample Word doc

PROJECT CENTER

Project List ▾

Agency Wide Training Requirement

FY18 Change Management - Stakeholder Management...

Sample Project

Telecomm

<< Back to Project List

Agency Wide Training Requirement

Project Health

Estimated Award

%

Owner(s)

N/A: No value was provided.

Not provided

0

Sara Schulz

Milestones

Acquisition Details

Content

Team

Owner

Identifiers

Requisition #/ Purchase Request #

Solicitation #

System-assigned PIIN

Contract Information

Procurement Vehicle

Current / Related Contracts

Current Contract End Date

Timeline

Performance Period Start / Target Delivery Date

Estimated Award Date

Budget

Funding Code

Estimated Dollar Value

\$

Conduct Market Research: Solutions Finder

SOLUTIONS FINDER

View Welcome Message

Keyword Search

Applied Filters

NASA

My Agency ?

Dept of Defense

☐ Air Force (173)

☐ Army (171)

☐ DHA (170)

☐ Navy (173)

☐ Other DoD Organization (170)

Federal Agencies

☐ DoC (164)

☐ DoE (163)

☐ DHS (181)

☐ DoI (163)

☐ DoJ (164)

☐ DoL (163)

☐ DoT (164)

☐ Ed (163)

☐ EPA (163)

☐ GSA (164)

☐ HHS (171)

☐ HUD (163)

☐ IRS (163)

Showing 168 results of 232 [Reset](#) [Share](#)

« « 1 2 3 4 5 ... 7 » » 25 50 100



BMO: Building Maintenance and Operations FSSI (Best In Class)

Managed By: GSA

IDIQ

FSSI

Best In Class (BIC)

Building Maintenance and Operations (BMO) strategic sourcing solution is a comprehensive and flexible solution covering all high-demand BMO services. It is an open market, multiple-award, indefinite delivery, indefinite quantity (MA-IDIQ), ...

[View Details](#)

Fee:

2% contract access fee

Availability:

All DoD and Civilian Agencies

☐ Compare

[Solution Website](#)



3



Recommend



City Pair Program (Best In Class)

Managed By: GSA

MS

Best In Class (BIC)

The City Pair Program (CPP) offers fares considerably lower than comparable commercial fares, saving the federal government billions of dollars annually.

[View Details](#)

Fee:

None

Availability:

All DoD and Civilian Agencies
(The benefits of this service include: Fares priced on one-way routes, permitting agencies to plan multiple destinations; No advance purchase required; No minimum or maximum length stay required; Fully refundable tickets; Last seat availability; No blackout periods; Stable prices enabling travel budgeting; and Dual fares availability.)

☐ Compare

[Solution Website](#)

[T&Cs](#)



15



Recommend



Facility Reduction Program (FRP): U.S. Army Corps of Engineers (Best In Class)

Fee:

CEHNC does not receive appropriated funds to operate and therefore uses a cost

☐ Compare



SOLUTIONS FINDER

View Welcome Message

training

- My Agency ⓘ
- Dept of Defense
- ☐ Air Force (173)
 - ☐ Army (171)
 - ☐ DHA (170)
 - ☐ Navy (173)
 - ☐ Other DoD Organization (170)
- Federal Agencies
- ☐ DoC (164)
 - ☐ DoE (163)
 - ☐ DHS (181)
 - ☐ DoI (163)
 - ☐ DoJ (164)
 - ☐ DoL (163)
 - ☐ DoT (164)
 - ☐ Ed (163)
 - ☐ EPA (163)
 - ☐ GSA (164)
 - ☐ HHS (171)
 - ☐ HUD (163)
 - ☐ IRS (163)
 - ☐ NASA (168)
 - ☐ State (163)

Showing 45 results of 232


Reset

Share

«» « 1 2 ... 2 »»»

25 50 100

⬆



HCaTS: Human Capital and Training Solutions (Best In Class)

Managed By: OPM

IDIQ Best In Class (BIC)

The Human Capital and Training Solution (HCaTS) contract is the result of a partnership between The U.S. Office of Personnel Management (OPM) and the General Services Administration (GSA). The initiative creates the joint management of a ...

[View Details](#)

Fee: 2%

Availability: All DoD and Civilian Agencies

[Compare](#)

[Contract](#)

3

Recommend



USALearning (Best In Class)

Managed By: OPM

IDIQ BPA Best In Class (BIC)

The USALearning Program is operated out of the Office of Personnel Management (OPM), and is a part of the HR Solutions Directorate, in the Center for Leadership Development (CLD). The Program Office offers a wide range of e-Learning ...

[View Details](#)

Fee: An administrative fee in compliance with appropriations law is assessed for the use of the two (2) contract vehicles to cover the cost of program operation, contract administration, financial management and FISMA security oversight and certification compliance.

Availability: All DoD and Civilian Agencies
(Solution is available via IAA as Software as a Service.)


[Compare](#)

[Solution Website](#)

[T&Cs](#)

2

Recommend



Administrative Resource Center for Relocation Travel Services

Managed By: Treasury




SSO

Annual fixed cost agreement. Relocation services have a variable cost factor

[Compare](#)

18

Conduct Market Research: Solutions Finder

<div> Acquisition Gateway </div>			
Solutions Finder - Compare Share			
			
Solution Name	Alliant	BMO: Building Maintenance and Operations FSSI	CDC Information Management Service
Managed By Agency	General Services Administration	General Services Administration	Health and Human Services
Description More ▾	If you are in need of an Integrated IT solution contract vehicle, GSA's Alliant GWAC is for you. Alliant's innovative contract scope maintains an "Anything IT Anywhere" philosophy on a	Building Maintenance and Operations (BMO) strategic sourcing solution is a comprehensive and flexible solution covering all high-demand BMO services. It is an open market, multiple-	The CDC Information Management Service (CIMS) Contract is a multiple award, indefinite delivery, indefinite quantity (IDIQ) contract that provides a broad range of information management services.
Solution Type	Government-wide Acquisition Contracts	Indefinite Delivery Indefinite Quantity, Federal Strategic Sourcing Initiative	Indefinite Delivery Indefinite Quantity
Fee Info	0.75% (Capped at \$150k per year per order over \$20M for agency orders and \$100K per year per order over \$13.3M when agency use GSA's Assisted Acquisition Service)	2% contract access fee	N/A
Expiration Date	4/2009 to 4/2014, with one five-year option from 4/2014 to 4/30/19. Task Order performance can be performed up to 4/30/24.	Base contracts: March 30, 2021, Option period: March 30, 2026	Final option year expires September 2026
Point of contact	Customer Support Center: ITCSC@gsa.gov; 855-482-4348 Acting Alliant POC: Jason Schmitt - 858-243-7998; jason.schmitt@gsa.gov	fssi.bmo@gsa.gov	Contracting Officer Name: Vivian Hubbs Phone: (770)488-2647 Email: vdh6@cdc.gov Contracting Officer Representative Name: Annie Burdick agb2@cdc.gov
Solution availability More ▾	All DoD and Civilian Agencies	All DoD and Civilian Agencies	HHS Available HHS wide, but only with an L
Mandatory Use Info	N/A		

Conduct Market Research: Prices Paid Portal

ACQUISITION GATEWAY

PRICES PAID PORTAL

TOOLS

NUMBER OF RETURNED RESULTS

101,562,259

SEARCH



DATE RANGE

No time filter present

Create a time filter

FILTER

Limit Your Search

AWARD VEHICLE



MANUFACTURER NAME



VENDOR NAME

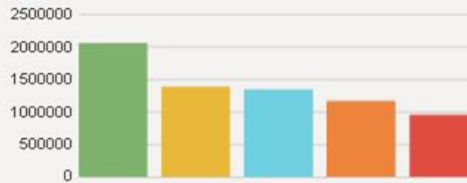


DEPARTMENT

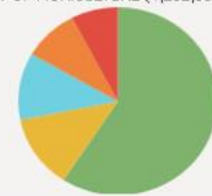


FILTERS

- DEPARTMENT OF THE AIR FORCE (2,032,111)
- DEPARTMENT OF VETERANS AFFAIRS (1,362,589)
- DEPARTMENT OF THE ARMY (1,321,865)
- DEPARTMENT OF HOMELAND SECURITY (1,145,710)
- DEPARTMENT OF THE NAVY (931,234)



- DEPARTMENT OF VETERANS AFFAIRS (33,005,528)
- DEPARTMENT OF HOMELAND SECURITY (7,046,953)
- OTHER UNDEFINED (6,424,547)
- DEPARTMENT OF THE TREASURY (5,019,304)
- DEPARTMENT OF AGRICULTURE (4,252,094)



PRICE RANGE

No range filter present

Create a range filter

TRANSACTIONAL DATA

Page 1 of 10 (Total 101,562,259 data records) Next

AWARD VEHICLE	DEPARTMENT	SUBTIER	CONTRACT NUMBER	ORDER NUMBER PID	DESCRIPTION OF DELIVERABLE	QUAN
FSSI MRO	DEPARTMENT OF ...	UNITED STATES ...	GS23FBA006	LGAKZ47686L	JET-LUBE 50350...	12
FSSI MRO	DEPARTMENT OF	UNITED	GS23FBA006	LGAKZ47686L	JET-LUBE 31850...	12

Conduct Market Research: **CALC Tool (Contract Awarded Labor Category)**

An official website of the U.S. government This website is in beta. [Help](#)

CALC
Contract-Awarded Labor Category

Search awarded ceiling rates for labor categories

CALC lets you conduct market research on professional service labor categories quickly and easily, helping you make better informed decisions. Results shown are awarded hourly rates from GSA IDIQ service schedules.

CALC offers ...

- Ceiling prices
- Fully burdened costs
- Services data
- Worldwide rates

[Explore data](#) [About CALC](#)

Enter your search terms below, separated by commas. (For example: Engineer, Consultant)

Type a labor category

☒ Contains words ☐ Contains phrase ☐ Exact match

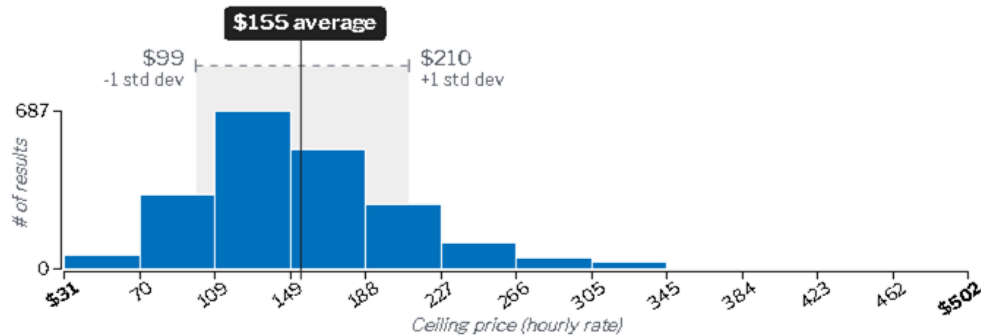
Conduct Market Research: CALC Tool (Contract Awarded Labor Category)

Showing 200 of 2,063 results with program manager

Hourly rate data

Proposed price

GO



Std deviation -1
\$99

Average
\$155

Std deviation +1
\$210

DOWNLOAD GRAPH

EXPORT DATA (CSV)

The rates shown here are fully burdened, applicable worldwide, and representative of the current fiscal year. This data represents rates awarded at the master contract level.

Optional filters

Education level:

Select

Experience:

0

-

45

years

Worksite:

(all)

Business size:

(all)

SIN / Schedule: [What's this?](#)

(all)

Contract year: [What's this?](#)

Current

+1

+2

Labor Category

Min Edu.

Experience

Price

Contract #

Vendor

Schedule

High

GS-00F-

Advanced C4 Solutions, Inc.

Manage your Acquisition Package: Document Library

Acquisition Gateway
Tools
Category Management

Document Library

Applied Filters

Filter By

- Document Type
 - ☐ Requirements Document
 - ☐ Market Research Report
 - ☐ Contracting Officer's Representative Nomination and Appointment Letter
 - ☐ Quality Assurance Surveillance Plan
 - ☐ Limited Sources Justification (8.4)
 - ☐ Independent Government Cost Estimate
 - ☐ Acquisition Strategy
 - ☐ Sources Sought Synopsis
 - ☐ Show Cause Notice
 - ☐ Justifications and Approvals
 - ☐ Final Proposal Revision
 - ☐ Source Selection Plan (FAR Part 15)
 - ☐ Stop Work Order
 - ☐ Purchase Request
- Agency

Important Information about this DOCUMENT LIBRARY

WELCOME TO THE NEW DOCUMENT LIBRARY! But wait...what happened to the Statement of Work Library? And where are the SOWs? What you are seeing is just the SOWs and SOOs are still there! Click on "Document Type" and then "Requirements Document" and you'll find them exactly as they were before. What's really phases of the acquisition process. At first the number of examples and templates will be somewhat limited and this is where you can help the acquisition community crafted template, please share it on the Library! On the top left of this screen you will find a button labelled "Contribute to this Library." The more of your great work more great new feature, the search function has been significantly improved. Please try it out!

Ok, I got it. Hide this from my view for now.

Displaying 100 of 247 documents.

« 1 2 3 4 ... 4 » 25 50 100

Support for Training, Acquisition, and Financial Reporting at FEDSIM (STAFF)

The contractor shall provide support services that will incorporate best practices into the management and control of FEDSIM client projects throughout their acquisition services, financial and data management, and robust training development and assistance for continuous learning. The contractor shall provide of contractor shall develop, implement, and enforce quality assurance measures, perform standardized financial tracking and invoice review, monitor project performance development and cost analysis. The contractor shall provide technical writing. The contractor shall provide FEDSIM with audit resolution support. All tasks, which projects, are client and project specific. The contractor shall also provide FEDSIM with technical evaluation management support services at the contractor site increase the number and quality of opportunities in FEDSIM's business pipeline. Principle support from this TO will be provided to FEDSIM, but there may be r

Document Type	Acq. Stages	Format	Agency
Performance Work Statement		Sample	General
Contract Type	Tags		
Unknown	<input type="button" value="Professional Services"/> <input type="button" value="Management Advisory Services"/> <input type="button" value="FEDSIM"/> <input type="button" value="Management Advisory Services (excl. R&D)"/>		

Date Uploaded: 10/18/2016, Views: 25, Downloads: 52

Manage your Acquisition Package: Document Library

Acquisition Gateway

Document Library

technology

Applied Filters

- Term : technology
- Type : Requirements Document

Filter By

Document Type

- ☒ Requirements Document
- ☐ Market Research Report
- ☐ Contracting Officer's Representative Nomination and Appointment Letter
- ☐ Quality Assurance Surveillance Plan
- ☐ Limited Sources Justification (8.4)
- ☐ Independent Government Cost Estimate
- ☐ Acquisition Strategy
- ☐ Sources Sought Synopsis
- ☐ Show Cause Notice
- ☐ Justifications and Approvals
- ☐ Final Proposal Revision
- ☐ Source Selection Plan (FAR Part 15)
- ☐ Stop Work Order
- ☐ Purchase Request

Enterprise Content Management Support

IT infrastructure and record management activity, project management Agency-wide web/application development, operations, maintenance, enhancement, project services for ECMS program and its user communities

Document Type	Acq. Stages	Format	Agency
Statement of Work	Acquisition Planning	Sample	Environmental P
Contract Type	Tags		
Unknown	Information Technology , IT Consulting , Professional Services , Business Administration Services , ECMS , Web Application , GWAC , Alliant		
Date Uploaded	Views	Downloads	Comments
11/09/2016	5	11	0

[Download PDF Format](#)

ecms-sow.pdf

ECMS applications design documents, version description documents (VDD), test plans and test results reports

- ECMS records auto-categorization market research and proof of concept reports

B) Part II - Work Requirements

1) Technical Requirements

The following tasks are identified as “fixed price” or “time and materials”:

Task 1.0 – ECMS Project Management Support (Fixed Price)

The contractor shall provide support for project management activities, including project tracking and documentation. As part of these activities, the contractor shall:

- 1.1: Participate in weekly Project Team (60 minutes each), Task Order (60 minutes each), and Error Analysis (30 minutes each) conference calls. The contractor shall have qualified staff members who are supporting ECMS activities participate in these calls.
- 1.2: Provide written notes, project tracking reports and additional documentation on a weekly, monthly or annual basis, as listed in the “Deliverables” section.

https://hallways.cap.gsa.gov/system/files/doclib/ecms-sow.pdf?file=1&type=default

Manage your Acquisition Package: eBuy Open

GSA

eBuy Open

INFO

Welcome

GSA's eBuy-Open, is a web platform that provides access to all electronic Requests for Quote (RFQ) /Proposal (RFP) submitted through the GSA eBuy system from FY14 forward. A variety of features are available to analyze the data. [Click here for more information.](#)

TEXT SEARCH BY RFQID, RFQ DESCRIPTION OR TITLE

TIME PICKER

to

TOP 5 AGENCIES

Term	Count	Action
Department of the Air Force	43868	?
Department of Veterans Affairs	36662	?
Department of the Navy	35790	?
Department of the Army	27070	?
Department of Defense (Office of the Secretary of Defense)	15056	?

FILTERING

Status

RFQ DATA

Page 1 of 5 (Total 241,849 RFQs)

	RFQID	BuyerAgency	IssueDate	CloseDate	Title	SIN	
Expand	RFQ1173156	Department of the Air Force	2017-02-25	2017-03-10	Trailer for Hauling ATV/UTVs	023 LSV	23
Expand	RFQ1173154	Department of the Air Force	2017-02-25	2017-03-06	Garmin Inreach or similar	66 614, 192 33A, 20 316, 75 200, ...	66
Expand	RFQ1173153	Department of Health and Human Se...	2017-02-25	2017-03-08	NOMAD PRO 2 PORTABLE X-RAY, CASE	C-38A	65
Expand	RFQ1173151	Department of the Navy	2017-02-25	2017-03-02	Spectrum Analyzer Perpetual Licen...	627 2	66
Expand	RFQ1173150	National Aeronautics and Space Ad...	2017-02-25	2017-02-28	Power System Main Frame and Modul...	602 17	66
Expand	RFQ1173149	Department of the Army	2017-02-25	2017-03-04	AV System for Contingency Command...	132 8	70
Expand	RFQ1172892	General Services Administration	2017-02-25	2017-03-24	17-RENTBILL-001	520 15	00
Expand	RFQ1173146	Department of Defense (Office of ...	2017-02-24	2017-03-01	Dewalt Tools	105 002	51
Expand	RFQ1173145	Department of Agriculture	2017-02-24	2017-03-13	Helpdesk Support and PC Maintenanc...	C1 FA3	8A
Expand	RFQ1173142	Department of the Treasury	2017-02-24	2017-03-01	Lease and Maintenance Multi-	51 500	36

Manage your Acquisition Package: eBuy Open

Field	Action	Value
Attachment1	iii	https://www.ebuy.gsa.gov/ebuyopen/banana/download/ebuy_upload/201702/RFQ1173145/KPdfq6/AG-7245-S-17-0008%20-%20SF%201449.pdf
Attachment2	iii	https://www.ebuy.gsa.gov/ebuyopen/banana/download/ebuy_upload/201702/RFQ1173145/KPdfq6/Appendices.docx
AttachmentCount	iii Q	2
BuyerAgency	iii Q	Department of Agriculture
BuyerEmail	iii Q	chantrell.nettles@nfc.usda.gov
BuyerName	iii Q	CHANTRELL NETTLES
CloseDate	iii Q	2017-03-13
Description	iii	The United States Department of Agriculture(USDA) Office of the Chief Financial Officer (OCFO), National Finance Center (NFC) is seeking to obtain Contractor support for OCFO users for a wide-range of information technology services. While the goal is for equivalent service for OCFO staff (Government and Contractor) regardless of location, the Contractor should propose a model solution that provides a reasonable balance between level of support and other associated costs, based on industry best practices. The Contractor shall have considerable responsibility for the operational strength and performance of the OCFO Information Technology (IT) portfolio as it relates to Desktop Support and PC Maintenance (DSPCM). The Government intends to apply performance-based standards wherever possible for work performed under this task order.
IssueDate	iii Q	2017-02-24
RFQID	iii	RFQ1173145
SIN	iii	C1 FA3
SINName	iii	Computer Facilities Management Services
Schedule	iii	8ASTARS2
ScheduleName	iii	8(a) Streamlined Technology Acquisition Resource
Status	iii Q	Active
Title	iii	Helpdesk Support and PC Maintenance

1. Performance Work Statement (PWS) Overview

The United States Department of Agriculture (USDA) Office of the Chief Financial Officer (OCFO), National Finance Center (NFC) is seeking to obtain Contractor support for OCFO users for a wide-range of information technology services. While the goal is for equivalent service for OCFO staff (Government and Contractor) regardless of location, the Contractor should propose a model solution that provides a reasonable balance between level of support and other associated costs, based on industry best practices. The Contractor shall have considerable responsibility for the operational strength and performance of the OCFO Information Technology (IT) portfolio as it relates to Desktop Support and PC Maintenance (DSPCM). The Government intends to apply performance-based standards wherever possible for work performed under this task order.

The OCFO DSPCM is part of OCFO's comprehensive initiative to continue the consolidation of its IT infrastructure services for better effectiveness, efficiency, and management control. OCFO is pursuing a Contract/Task Order (referenced as a Task Order (TO) from this point forward) to replace current DSPCM. The DSPCM operates under the Office Services Branch (OSB), the OSB provides operations support, hardware and software maintenance, systems administration, service desk operations and security of the DSPCM infrastructure. The OSB is comprised of Federal and contractor personnel currently operating in a 7x24x365/366 environment. The OSB is responsible for performing Level I, II, and III Information Technology Management and Support Services.

The Contractor shall interact with other functional areas within OCFO and Third Party Contractors regarding the resolution of issues and/or provision of these services in the course of supporting this requirement.

1.1. Place of Performance

OCFO's primary Business Operations Center (BOC) is located in New Orleans, Louisiana (LA). Additional facilities are maintained at the Primary Computing Facility (PCF) in Denver, Colorado (CO), the Backup Computing Facility (BCF) in Saint Louis, Missouri (MO), and an Alternate Work Site (AWS) in Bossier City, LA. The OCFO also has a Customer Support Office (CSO) and training facility in Washington, D.C.

Unless otherwise specified or required due to situations such as Continuity of Operations Plan (COOP), the work shall be performed at the New Orleans facilities. During a COOP event, the

Welcome

GSA's *eBuy-Open*, is a web platform that provides access to all electronic Requests for Quote (RFQ) /Proposal (RFP) submitted through the GSA eBuy system from FY14 forward. A variety of data filtering, formatting and reporting features are available to analyze the data. [Click here for more information.](#)

TEXT SEARCH BY RFQID, RFQ DESCRIPTION OR TITLE

financial training



TIME PICKER

10/01/2013 to 04/20/2017



TOP 5 AGENCIES

Term	Count	Action
Department of the Navy	416	
Department of Veterans Affairs	153	
Department of the Army	153	
Department of Defense (Office of the Secretary of Defense)	118	
General Services Administration	116	

FILTERING

Status



RFQ DATA

Page 1 of 1 (Total 1,673 RFQs)



Export

	RFQID	BuyerAgency	IssueDate	CloseDate	Title	SIN	Schedule	AttachmentCount	Status
Expand	RFQ1187291	Department of the Navy	2017-04-19	2017-04-24	7109-LP08	382 3	00CORP	3	Active
Expand	RFQ1187195	Department of the Navy	2017-04-19	2017-04-28	Ethical Hacking Training Services	874 4	00CORP	1	Active
Expand	RFQ1186969	Department of the Treasury	2017-04-18	2017-04-24	SOFT SKILLS, PROFESSIONAL DEVELOP...	874 4	00CORP	2	Active
Expand	RFQ1186689	Department of the Air Force	2017-04-18	2017-05-31	Training Manikins	426 4F, 874 9	84, 00CORP	1	Active
Expand	RFQ1184523	Office of Personnel Management	2017-04-18	2017-04-21	Sign Language Services - MSAC	382 5	00CORP	2	Active
Expand	RFQ1186637	Department of the Navy	2017-04-17	2017-05-01	DAU Equivalent Trainings onsite N...	874 8	00CORP	2	Active
Expand	RFQ1186574	Department of Veterans Affairs	2017-04-17	2017-04-21	Respiratory Protection Training &...	899 3	00CORP	1	Active
Expand	RFQ1186564	Department of the Navy	2017-04-17	2017-04-20	Language Training Persian Farsi	382 3	00CORP	1	Active
Expand	RFQ1186474	Department of the Treasury	2017-04-17	2017-04-21	Computer Skills Training	874 4	00CORP	2	Active
Expand	RFQ1186189	Department of Veterans Affairs	2017-04-14	2017-04-20	GI Simulator with Training	874 9	00CORP	1	Active

HALLWAYS

Hide Welcome Message

Professional Services ▾

Sub Hallways

☐ Business Administration Services

☐ Financial Services

☐ Legal Services

☐ Management Advisory Services

☐ Marketing & Distribution

☐ Public Relations & Professional Communication Services

☐ Real Estate Services

☐ Social Services

☐ Technical & Engineering Services

ARTICLE INDEX

View All

- A list of the cases reviewed for the rewrite of Federal Acquisition Regulation Sub Part 9.5

NEW
- Card Services: Charge Up Video Series - A Tour of the GSA SmartPay Training Site
- Card Services: Charge Up

MEET THE CATEGORY TEAM

Follow

Follow

SOLUTIONS FINDER

Find acquisition vehicles, contracts, and shared services from across the Federal Government

My Agency: GSA

Category: Professional Services

Subcategory: - Select -

View 31 Solutions available Reset

FEATURED ARTICLES

INDEX: PROFESSIONAL SERVICES TOOLS AND TEMPLATES

INDEX: ORGANIZATIONAL CONFLICT OF INTEREST

INDEX: PROFESSIONAL SERVICES EXPERT ARTICLES

INDEX: CONTRACTING OFFICER TOOLKIT FOR PROFESSIONAL SERVICES

NEW OASIS DESIGNATED BEST IN CLASS

COMMUNITY

Browse & participate in acquisition discussions

NEW INFO TRAINING & EVENTS

INDEX: ORGANIZATIONAL CONFLICT OF INTEREST

Index of current OCI information

OASIS Designated Best in Class

Best in Class designation announcement

The third article in a series1 highlighting Court of Federal Claims (CoFC) or Government Accountability Office (GAO)

The Court of Federal Claims received and ruled on an awar...

USPS Cover Letter for Amended Cost Pricing

Join the Community: Community Discussions

Acquisition Gateway | Tools | Category Management

MY COMMUNITY

View All Community Activity

Andrew Breychak
(GSA, Ctr)
Send an Invite
to join the Gateway

My Connections
Add People

Andrea Azarcon Heller
(GSA)
Unfollow

My Groups
Government-wide Category Management

Community Activity

Have something to share?
Post a question or discussion topic in one of the community groups!

Group * Select Group...

Title * Create a title

Andrew Breychak on Sunday, February 26, 2017 - 10:41 AM

Data Centers

IaaS Considerations for the Data Center Community

Edward Boriso on Friday, February 24, 2017 - 1:40 PM

Groups

- Acquisition Gateway
- Building Maintenance and Operations (BMO)
- Cleaning Supplies & Chemicals
- Data Centers
- Employee Relocation
- Facilities and Construction
- Financial Services
- Freight
- Furniture
- Government-wide Category Management
- Human Capital
- Industrial Products & Services
- IT Hardware
- IT Security
- IT Services
- IT Software
- Motor Vehicles
- MRO Tools & ...

Join the Community: Connections Finder

The image shows a screenshot of the 'Connections Finder' tool. The main interface has a search bar with the text 'technology' entered. Below the search bar, there are several user profiles listed, including Jay Younger, Ben Taylor, Jim Russo, and Michael Skorny. A red circle highlights the search bar and the text 'technology'.

A detailed view of the search filters is shown in a separate window. This window has a search bar and an 'Advanced Search' section. The 'Advanced Search' section contains several input fields and a dropdown menu, all of which are circled in red:

- Name
- Agency
- Email
- Categories (with a dropdown menu labeled 'Select Categories')
- Certifications (with a text input 'Enter Certification')
- Job Title
- Office/Bureau
- Knowledge/Experience (with a text input 'Enter Knowledge')
- Solutions (with a text input 'Enter Solution')

At the bottom right of the detailed view, there are 'Clear' and 'Search' buttons.

Join the Community: Connections Finder


Acquisition Gateway

Tools

Category Management

MY COMMUNITY

View All Community Activity



Andrew Breychak


{GSA,Ctr}

Send an Invite

to join the Gateway

My Connections


Add People



mary.ruwwe@gsa.gov

{GSA}


Unfollow



Andrea Azarcon Heller

{GSA}

Unfollow



Andrew Breychak

Agency

General Services Administration
(GSA,Ctr)

Office

FAS
Washington, DC

Contact

andrew.breychak@gsa.gov

202-251-3738

Categories of Interest

Category Management

Information Technology

Professional Services

Acquisition Solutions of Interest

Knowledge / Experience

Project Management, Marketing, Product Development

Certifications

0
Posts

2
Following

Not seeing any posts?

This user currently has no posts.

Acquisition Gateway is a growing community

Nearly **12,000** registered professionals and growing...

Bulk Buying Laptops and Desktops Makes Federal Dollars Go Further

"The bulk buying event offered an average of 15.6 % savings from previous ceiling. According to U.S. Holocaust Memorial Museum Director of Procurement James T. Brady, the new pricing allowed the museum to buy an extra 25 laptops and 30 desktop computers — a savings against the old pricing of \$74,345."

HHS CIO BPAs

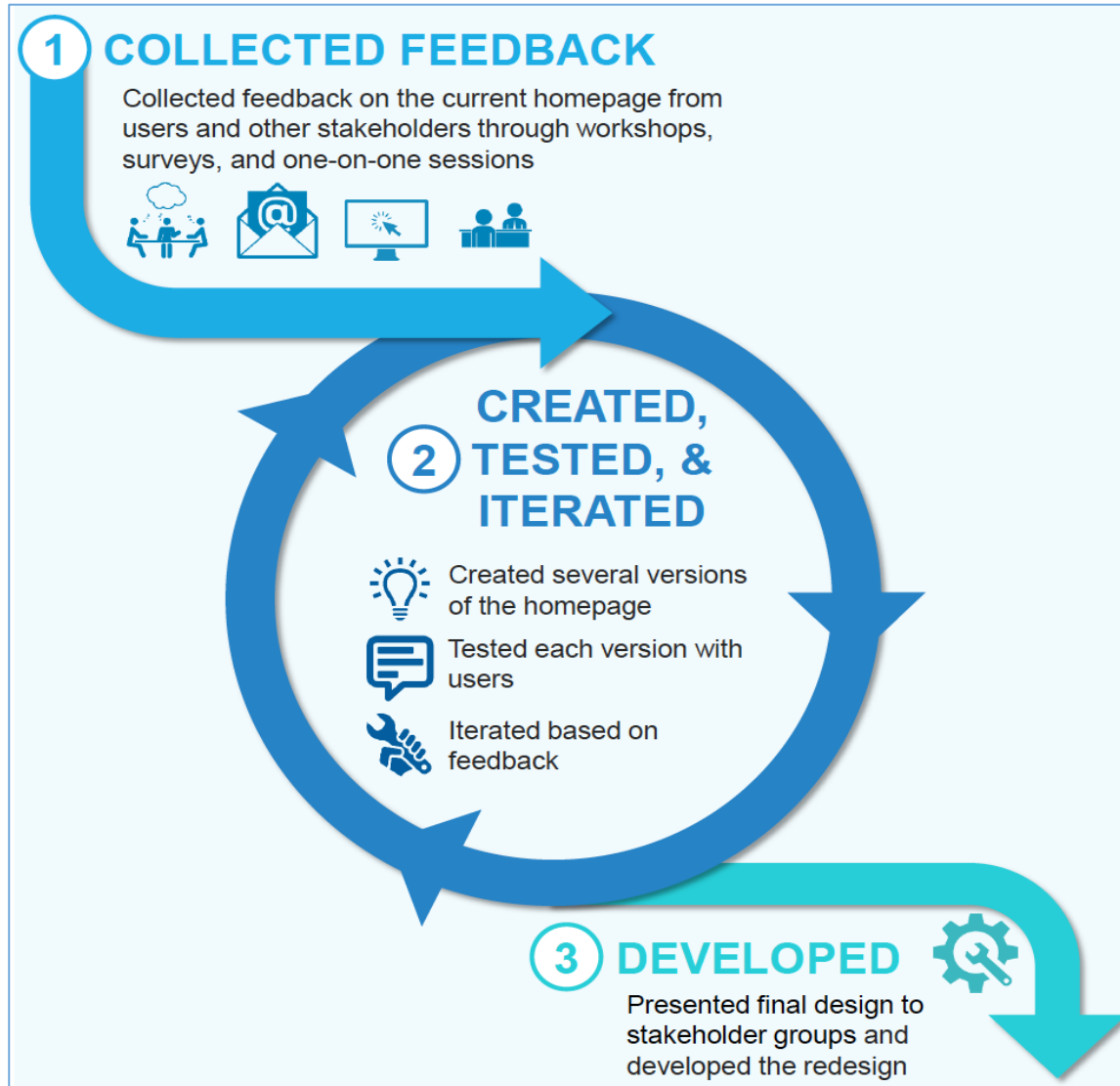
The HHS Vendor Management Office contacted the Gateway team. It has nine (9) BPAs it wants to make the HHS workforce aware of and wanted to publicize them via Solutions Finder.

FHFA Saves Over 20% and Cuts Administrative Lead Time By Over 50% with BMO Contract

Using BMO, FHFA cut procurement administrative lead time (PALT) by over 50% by avoiding an open-market buy and separate justifications, and saved over 20% compared to their IGCE.

Send us your success stories:
hallways_site_manager@gsa.gov

How the Gateway is developed...



Agile SCRUM

The data and tools are constantly evolving based on your feedback!

Every 2 weeks new updates are published to the Gateway.

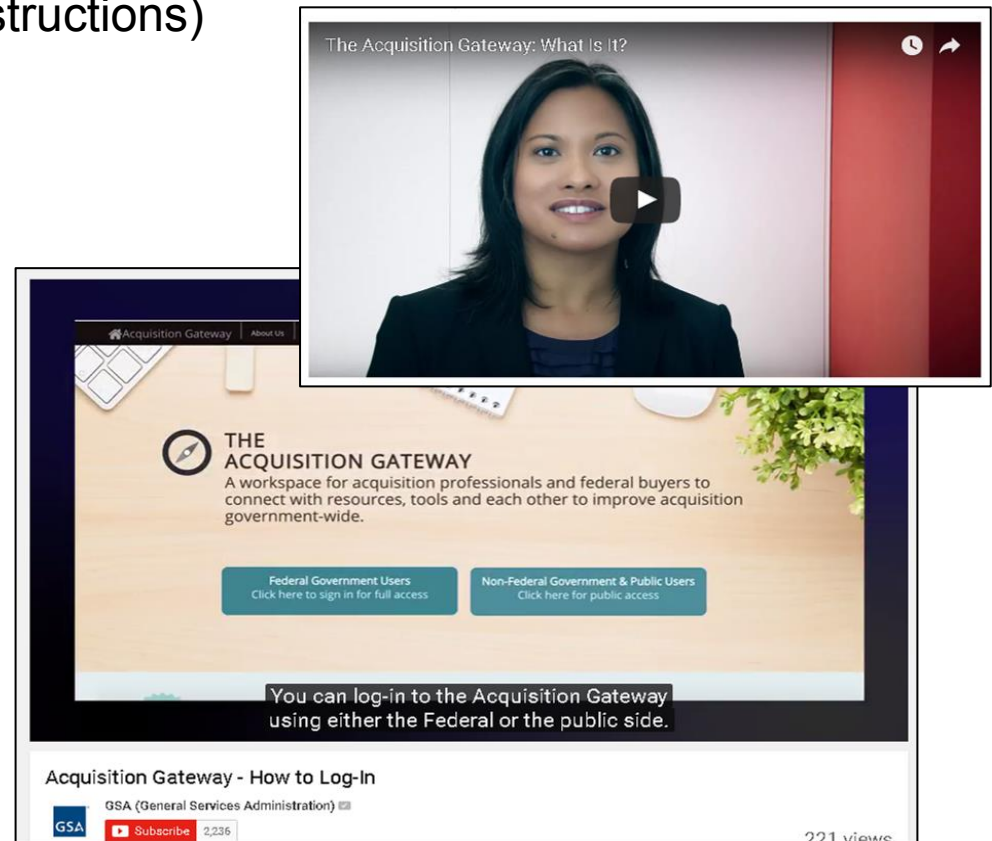
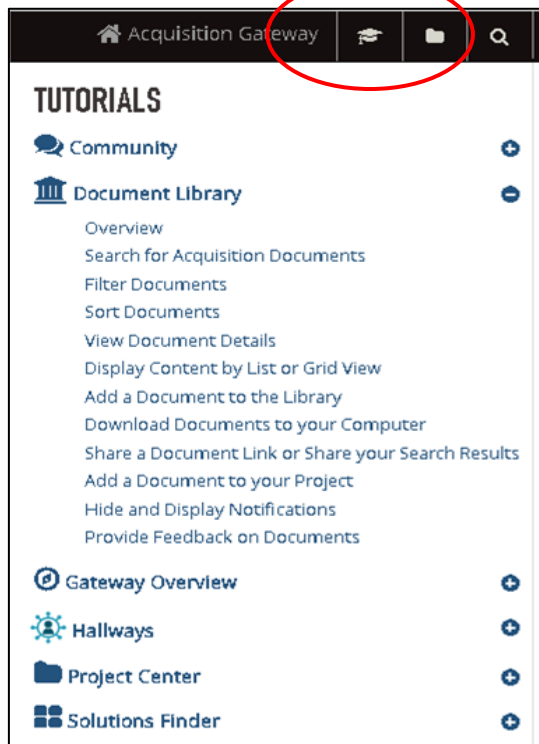
The Acquisition Gateway homepage redesign is a great example of how your feedback and human-centered design approach builds value

On demand help...

hallways_site_manager@gsa.gov

Answered by the National Customer Service Center and escalated as required

- Video overview of the Acquisition Gateway
- Help with login (video with instructions)
- Self-serve tutorials for apps



Future state: what is coming in the Gateway....

- **Hallway and Community Redesign**
 - Submit ideas & feedback using the "Give Feedback" button on the bottom of the homepage. Drawings & wireframes are encouraged!
hallways_contribute@gsa.gov
- **Keyword Search**
 - You'll be able to search through documents and receive top results
 - *This is separate from tag search
- **Best In Class (BIC) – *already here!***
 - Sort by BIC in Solutions Finder and BIC will default to the top
- **Project Center – *already here!***
 - A "My Work" section that contains all the milestones and tasks assigned to you

Acquisition Gateway Ambassadors Network

The Acquisition Gateway Ambassador Network is a Change Agent Network developed to expedite the government's transition to category management. Change agents will support transformation at their agencies.



Please contact Craig.Chavez@gsa.gov

Value:

Gateway Ambassadors build and sustain the momentum of change efforts by disseminating messaging, providing feedback on change activities, and reducing stakeholder fears and resistance to the change.



Time Commitment:

One single hour-long meeting per month
2-4 hours of direct assistance with communication development and delivery, research, and feedback collection.

Gateway Ambassadors' Primary Functions

- Disseminating messages through local communication channels
- Sharing feedback with FAS to enhance and improve both category management change management efforts and Acquisition Gateway adoption efforts
- Addressing the concerns of their local workforce

Ideal Gateway Ambassador Characteristics

- Respected and admired among peers
- Relatable and regarded as confidants
- Willing to donate time and resources to the category management initiative
- Typically middle-management and below, as this fosters trust from the workforce
- Representatives from across the organization

Acquisition Gateway University

Spring Session



When? April 24th - May 5th (10 one-hour sessions, over 2 weeks)

What is it? Daily webinars, one hour in length, focused on a variety of acquisition topics. **Each session offers 1 Continuous Learning Point.**

What classes are being offered? A deep dive into the IT Category; the Acquisition Lifecycle; Real Contracting Officers / Real Project Managers of the Federal Government; Human Centered Design and more!

How do I register? - Register [here!](#).

Where do we go from here...

1. **Log in and explore** at <https://hallways.cap.gsa.gov>
2. **Connect and contribute** ideas, join conversations, and share best practice samples and templates
3. **Share it** with your acquisition co-workers
4. **Join usability testing** to help drive new features

We are listening! Please email

hallways_site_manager@gsa.gov

Questions?